

Wake County

- 18.5%

Change in
New Listings

- 12.5%

Change in
Closed Sales

+ 22.8%

Change in
Median Sales Price

| | December | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|-------------------|---------|
| | 2020 | 2021 | + / - | 2020 | 2021 | + / - |
| New Listings | 1,379 | 1,124 | - 18.5% | 24,647 | 23,544 | - 4.5% |
| Closed Sales | 2,064 | 1,807 | - 12.5% | 22,974 | 22,816 | - 0.7% |
| Median Sales Price* | \$346,100 | \$425,000 | + 22.8% | \$337,581 | \$395,000 | + 17.0% |
| Average Sales Price* | \$401,223 | \$478,344 | + 19.2% | \$383,604 | \$453,409 | + 18.2% |
| Total Dollar Volume (in millions)* | \$827.7 | \$864.4 | + 4.4% | \$8,812.2 | \$10,345.0 | + 17.4% |
| Percent of Original List Price Received* | 100.0% | 103.4% | + 3.4% | 99.2% | 103.6% | + 4.4% |
| Percent of List Price Received* | 100.2% | 103.5% | + 3.3% | 99.8% | 103.6% | + 3.8% |
| Days on Market Until Sale** | 18 | 10 | - 44.4% | 23 | 10 | - 56.5% |
| Inventory of Homes for Sale | 1,758 | 818 | - 53.5% | -- | -- | -- |
| Months Supply of Inventory | 0.9 | 0.4 | - 55.6% | -- | -- | -- |

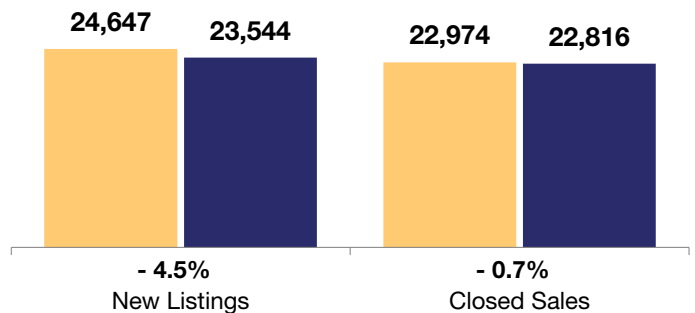
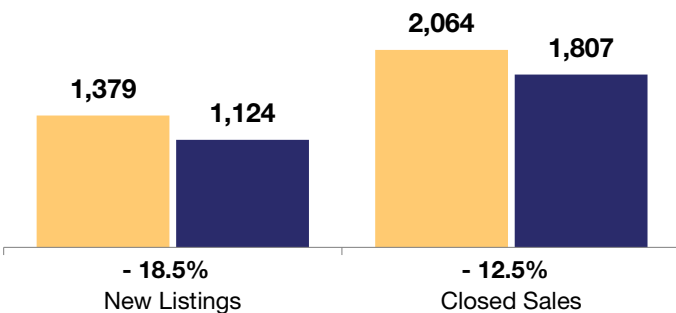
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

December

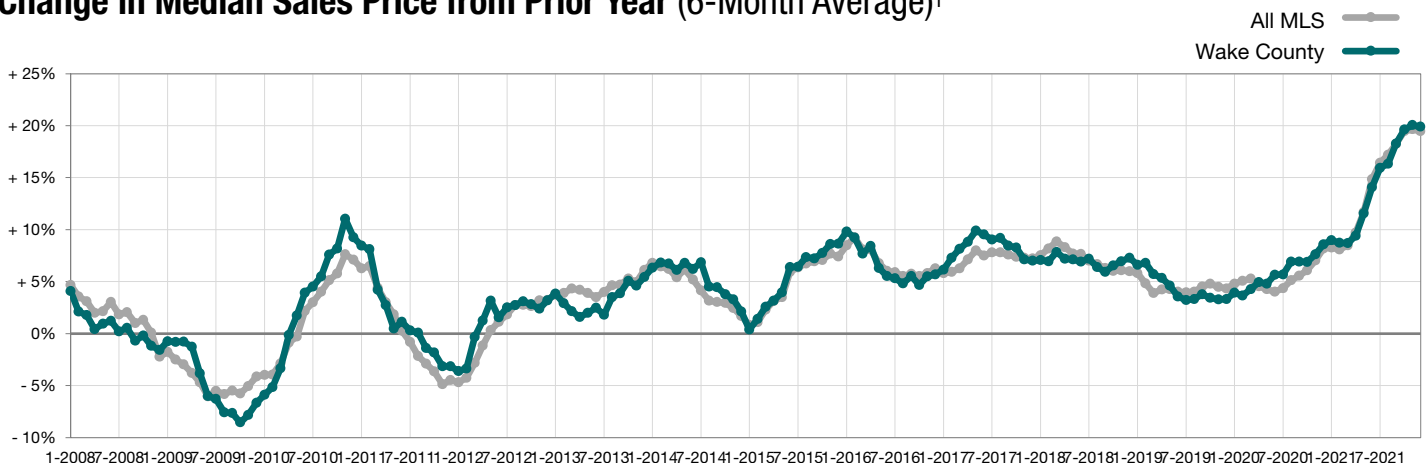
2020 2021

Year to Date

2020 2021



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period